**Illinois State**

**University**

**Board of**

**Trustees**

**Resolution No. 2016.07/17**

**Authorization for Sports Supply**

**Contract with Primary Vendor**

**Resolution**

Whereas, the Board of Trustees of Illinois State University (Board of Trustees) has the authority to enter into contracts for the provision of goods of services to the University, and

Whereas, the Illinois State University Athletics Department purchases footwear, equipment, apparel, and uniforms to outfit athletic teams for practice, travel, and competition within a primary vendor contract, and

Whereas, Illinois State University has completed the procurement process and determined that Nike, Inc., offers the quality, service and price competitiveness that best accomplishes the University’s needs:

Therefore, be it resolved that the Board of Trustees authorizes a three year agreement with Nike, Inc., at a total cost not to exceed $1,050,000.

Board Action on: Postpone:

Motion by: Amend:

Second by: Disapprove:

Vote: Yeas: Nays: Approve:

ATTEST: Board Action, July 22, 2016

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Secretary/Chairperson

**Board of Trustees**

**Illinois State University**

**Supplemental Information to the Authorization for Sports Supply Contract with Primary Vendor**

Since 2006, ISU athletics teams have purchased footwear, equipment, apparel and uniforms from a primary vendor and manufacturer. A vendor contract provides a reduction in purchasing time, paperwork, and most importantly reduced costs by placing orders within specified deadlines to take advantage of wholesale pricing and date sensitive discounts. The look and feel of the athletic teams is consistent through the use of a primary supplier. The perception of the University and Athletics Department is also elevated by the association with a nationally recognized vendor such as Nike, Inc.

In anticipation of the current contract with Nike, Inc. ending in June of 2016, the University conducted a procurement process and determined that University sport supply needs can best be provided by a primary vendor contract with Nike, Inc. The procurement evaluation process determined that a change in supplier would require substantial upfront costs given the amount of current inventory ISU Athletics continues to utilize.

Nike, Inc. continues to be the industry leader in sports equipment as it relates to overall brand identity which is important in recruiting student-athletes. During the previous agreement with Nike, Inc., Athletics found their products to be of high quality and the product support and ordering process to be excellent.

This resolution seeks authorization to execute a three year contract with Nike, Inc. for a total cost not to exceed $1,050,000.

**Source of Funds:** Athletics Department Operating Revenues