

Resolution No. 2022.02/01
Approval of Datacenter Server
Equipment Upgrade

Resolution

Whereas the existing information technology data center server infrastructure systems supporting Illinois State University were designed and installed in 2010, and

Whereas, the modernization of infrastructure system design to meet current customer demands has resulted in the University needing to make the necessary investments in new server-related hardware and software equipment that will provide Technology Solutions staff an opportunity to better support classroom teaching, faculty research, and various student and staff support applications and business functions with greatly improved system reliability, efficiency, and security, and

Whereas, the datacenter server equipment upgrade is expected to reduce future capital expenditures in the University datacenter:

Therefore, be it resolved that the Board of Trustees authorizes an investment in necessary hardware, software, and support costs to upgrade the datacenter server equipment at a cost not to exceed \$1.5 million.

Board Action on:			Postpone:
Motion by:			Amend:
Second by:			Disapprove:
Vote:	Yeas:	Nays:	Approve:
			ATTEST: Board Action, February 18, 2022

Board of Trustees Illinois State University Approval of Datacenter Server Equipment Upgrade

Technology Solutions is requesting Board of Trustees approval to replace the datacenter server equipment to support Illinois State University's teaching, research, applications, data, and business needs. The University's datacenter serves as the host for more than 150 applications and services utilized by both academic and administrative units across campus.

The current architectural and infrastructure design was implemented over ten years ago and, while it has performed well, it is now operating as an outdated, inefficient, capital-intensive system. The current environment involves the duplication of equipment across two locations to deliver high-availability capacity in the event it is needed. However, the duplication of this equipment is costly as an initial capital expenditure as well as in ongoing hardware/software maintenance and support. The current equipment is also nearing the functional and technical end of its lifecycle and support cycle.

Accordingly, Technology Solutions staff began evaluation of the current environment and the potential design of a new environment in the Spring 2020 semester. This review included analyzing current utilization and new technology, and evaluating current best practices in private and public cloud adoption and utilization. Staff reviewed multiple technology architectures from a variety of vendors and consulted with other organizations to ensure design of a new environment would satisfy the current and future needs of the University. Similar to the existing system design, it is expected that this new system architecture investment will be in place for at least the next ten years, avoiding the need for costly shorter redesign/refresh cycles.

The new architecture design will also significantly reduce the on-campus equipment footprint and provide the structure to utilize public cloud services, where appropriate, for availability and disaster recovery plans. The new architecture will also continue high quality reliable technology services while providing improved security of university systems and data through use of a software-defined system that combines the elements of a traditional datacenter server architecture.

There are three main components to the new design:

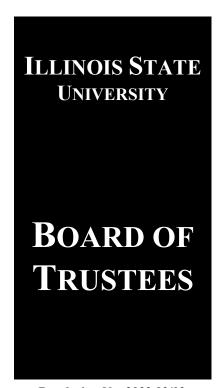
Name	Description	Anticipated Cost
Servers	The processors, memory, and integrated storage required to run applications and services.	\$1,000,000
Networking Equipment	The special networking/datacenter equipment to support this environment.	\$300,000
Software	The software that enables virtualization of data center components, increasing the flexibility to use private equipment or the public cloud on an as-needed basis.	\$200,000
	Total	\$1,500,000

The above cost estimates are based on initial non-binding quotes provided by a variety of vendors in November 2021. They represent the upper end of anticipated costs. The Technology Solutions staff expect additional savings through final contract negotiation should the board approve the resolution.

Approval of the datacenter server upgrade project will further enhance the University's competitive advantage and support Educate•Connect•Elevate Goal I.D.5, to "Ensure a safe and secure physical and virtual environment" as well as Goal II.C.3 to "Utilize technological solutions that enhance productivity and creativity." It will also serve as a critical component of the University's next-generation technology infrastructure. The new design of the datacenter servers is a core building block for ISU's efforts to better meet campus business needs with modern technology. This includes increased flexibility to improve overall security for applications and data stored in ISU's datacenter.

In summary, this upgrade will provide the flexibility and scalability required to support the application and data requirements of ISU for years to come. The datacenter server upgrade project is estimated to not exceed \$1.5 million and is projected to be completed by the end of calendar year 2022.

Source of Funding: Institutional funds – General Revenue



Resolution No. 2022.02/02

Authorization for Watterson Towers

Fire Separation Remediation Project

Resolution

Whereas, Watterson Towers, is comprised of two 28-story student residence hall towers, and a center service core tower which opened in 1969, houses 2,200 students and is owned and operated by Illinois State University, and

Whereas, Watterson Towers contains unique architectural design characteristics, including two separate towers connected by breezeways, five-story residence style "houses", a roof terrace, twenty-five floors of student sleeping rooms in each tower, and three other floor levels that include management offices, activity spaces, laundry facilities, exercise facilities, and the entry lobby, and

Whereas, applicable life safety building standards apply to existing and new construction and address those construction, protection, and occupancy features necessary to minimize life safety concerns from the effects of fire including smoke, heat, and toxic gases created during a fire, and

Whereas, over the years since Watterson Towers was built, many construction, maintenance, and repair projects were completed resulting in the need to perform a periodic evaluation of these efforts to ensure that building safety standards continue to remain at the required protection levels; and,

Therefore, be it resolved that the Board of Trustees authorizes funds to secure services from an external professional firm to study the existing facilities at Watterson Towers and recommend any necessary remediation efforts to improve such conditions. This initial evaluation and design phase of the remediation project is projected at a cost not to exceed \$750,000.

Board Action on:			Postpone:
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			ATTEST: Board Action, February 18, 202

Board of Trustees Illinois State University Authorization for Watterson Towers Fire Separation Remediation Project

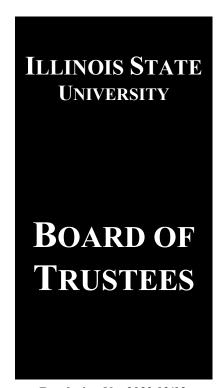
Watterson Towers is a 28-story cast in place reinforced concrete high-rise building at Illinois State University (ISU) and is one of the tallest residence halls in the world. Construction was completed in 1969. The residence hall is home to approximately 2,200 student residents and features many unique design characteristics. These characteristics include two separate towers connected by breezeways, 5-story residence style "houses" and contains a total of twenty-five floors of student sleeping rooms in each tower, and a roof terrace. With the unique design, the elevators only serve the third level of every 5-story house. Watterson Towers contains three other floor levels that include management offices, activity spaces, laundry facilities, exercise facilities, and the entry lobby.

Applicable life safety building standards apply to existing and new construction and address those construction, protection, and occupancy features necessary to minimize life safety concerns from the effects of fire, including smoke, heat, and toxic gases created during a fire.

Given the age of Watterson Towers, and the fact that over the years many construction, maintenance, and repair projects were completed resulting in the need to perform a periodic evaluation of these efforts to ensure that building safety standards continue to remain at the required protection levels. University leadership would like to secure the expertise of an external professional firm that specializes in fire and life safety building standards to study the existing facilities at Watterson Towers and recommend remediation efforts, if any are found, including an action plan that outlines a phased construction schedule approach to cause the least disruption to students and university housing services operations.

The estimated cost of this initial evaluation, design, and recommendation phase is not expected to exceed \$750,000.

Funding Source – AFS System Housing Resources



Resolution No. 2022.02/03
Authorization for Science Lab Building
Fume Hood Upgrade Project

Resolution

Whereas, the Illinois State University (ISU) Science Laboratory Building (SLB) opened for classes in 1996 and is a four-story facility that houses spaces for Biology, Chemistry, Physics and Specialty Laboratory Classrooms, and

Whereas, the SLB laboratory classroom fume hoods are part of the building mechanical Heating, Ventilation and Air Conditioning (HVAC) system. Approximately 50 percent of the fume hood exhaust air valves have reached beyond their useful life, resulting in diminished classroom teaching capacity and increased energy consumption, and

Whereas, the University commissioned a professional consultant in 2018 to prepare a report to address all building fume hood operational effectiveness and produce recommendations that were submitted to the Illinois State Board of Higher Education (IBHE) as justification for funding this capital improvements project, and

Whereas, in 2021 the State of Illinois, via the Capital Development Board (CDB) approved capital funding for a project involving repairs and upgrades to the SLB fume hoods in the amount of \$4,264,000, and the CDB requires the Illinois State University Board of Trustees to authorize this project prior to the CDB exercising final approval to move forward with the project:

Therefore, be it resolved that the Board of Trustees approves the capital project for the SLB fume hood repairs and upgrades, to be funded by the CDB, in an amount not to exceed \$4,264,000.

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Vote: Yes	as:Nays:	Approve: ATTEST: Board Action, February 18,

Board of Trustees Illinois State University Authorization for Science Lab Building Fume Hood Upgrade Project

The ISU Science Laboratory Building (SLB) opened for classes in 1996 and is a four-story facility that houses spaces for Biology, Chemistry, Physics and Specialty Laboratory Classrooms. The SLB Mechanical Heating, Ventilation and Air Conditioning (HVAC) system is comprised of 100% make-up air units with Variable Air Volume boxes (VAV). The laboratory classroom fume hoods are part of a manifolded system with the exhaust rising to the roof exhaust fans, with a heat recovery system to improve the building energy efficiency. The existing ISU Science Laboratory Building has 157 laboratory exhaust fume hoods with a total of 205 fume hood workstations, served by 165 fume hood exhaust air valves.

As of July 2018, approximately 50% of the fume hood exhaust air valves have experienced significant reduction in effectiveness, including some with zero productivity, and are locked in the open position to maintain maximum airflow and maintain proper exhaust flow. These circumstances severely diminish the building's energy efficiency. Compounding the problem, air valve replacement parts are no longer available, resulting in diminished classroom teaching capacity and increased energy consumption. Due to significant system effectiveness decline, the fume hoods and the HVAC system are not meeting current needs and are performing well below University requirements.

Project Scope. The University commissioned a professional mechanical consultant in 2018 to prepare a report and make remediation recommendations to address SLB fume hood issues. ISU approved the consultant's report including the following project scope and recommendations:

- 1. All existing fume hoods will remain.
- 2. Removing approximately 165 existing fume hood exhaust air valves, controllers, and approximately 80 VAV terminal unit and associated stand-alone pneumatic controls.
- 3. Provide approximately 165 new integrated fume hood exhaust fast-acting damper systems and approximately 80 fast acting VAV/reheat and DDC controllers that can communicate with the existing University central building automation software system.
- 4. Provide new sash sensors and fume hood displays on approximately 205 existing fume hood workstations.
- 5. Provide new room temperature controllers to integrate with fume hood system and existing perimeter radiant ceiling panels.
- 6. Review and evaluate all roof mounted exhaust fans, existing ductwork, and heat recovery systems, and recommend upgrades and/or replacement.

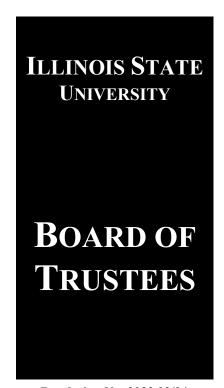
After completion of the investigation report and acceptance of the consultant recommendations in 2018, the University submitted this capital renewal project request to the Illinois Board of Higher Education (IBHE) as the University's number two priority capital repair project addressing deferred maintenance on campus.

The State of Illinois, via the Capital Development Board (CDB), approved funding in 2021 for the SLB building capital project to fix, repair and upgrade the fume hoods in the amount of \$4,264,000. In 2021, the CDB conducted a Quality Based Selection (QBS) process, with ISU's participation, and selected the Farnsworth Group, LLC to design the project. Project construction is expected to start in May 2023 and will be phased in over two summertime frames to limit class/lab disruption.

Resource Requirements:

Construction	\$3,487,785
Design Fees	344,985
Contingency	431,230
Total Project Cost	\$4,264,000

Source of Funds: State of Illinois - Capital Development Board (CDB)



Resolution No. 2022.02/04

Authorization for Felmley Science Annex

HVAC and Building Envelope Upgrade Project

Resolution

Whereas, Illinois State University (ISU) Felmley Science Annex (FSA) opened in 1964 and houses spaces for Geology/Geography, Health Sciences, Biology, Chemistry, Physics and General Classrooms, and is served by two air handling and energy recovery units, and

Whereas, the FSA HVAC system has been modified numerous times during the past 60 years and existing HVAC ductwork has seriously deteriorated, fume hoods are not functioning effectively, and distribution of fresh air is inadequate causing the HVAC system to perform well below University requirements, and

Whereas, the FSA building envelope is concrete masonry units with a brick veneer and intermediate vertical ribbon curtain wall panels that are past their useful life, thus compromising the weather-tightness of the FSA building contributing to the inadequacy of the mechanical HVAC systems, and

Whereas, the University commissioned a professional consultant in 2018 to prepare a report and make recommendations that were submitted to the Illinois Board of Higher Education (IBHE) as justification for funding this capital improvement project, and

Whereas, the State of Illinois, via the Capital Development Board (CDB), in 2021 approved capital funding for a project involving upgrades to the FSA building to fix, repair and upgrade the FSA HVAC and building envelope in the amount of \$7,107,000, and

Whereas, the CDB requires the Illinois State University Board of Trustees to authorize this project prior to the CDB exercising final approval to move forward with the project:

Therefore, be it resolved that the Illinois State University Board of Trustees approves the capital project for the FSA HVAC and Building Envelope project, to be funded by the CDB, in an amount not to exceed \$7,107,000.

Board Action on	ı:		Postpone:
Motion by:			Amend:
Second by:			Disapprove:
Vote:	Yeas:	Nays:	Approve:

ATTEST: Board Action, February 18, 2022

Board of Trustees Illinois State University Authorization for Felmley Science Annex HVAC and Building Envelope Upgrade Project

The ISU Felmley Science Annex (FSA) opened in 1964 and is a four-story facility that houses spaces for Geology/Geography, Health Sciences, Biology, Chemistry, Physics and general classrooms. The FSA is served by two air handling and energy recovery units. The HVAC system has been modified numerous times during the past 60 years. Consequently, due to changing pedagogical requirements and building life safety and energy codes, and the inability to properly balance the system, existing HVAC ductwork has seriously deteriorated, fume hoods are not functioning as effectively, and the distribution of fresh air is inadequate causing the HVAC system to perform well below University requirements.

The building envelope is concrete masonry units with a brick veneer and vertical ribbon curtain wall panels. The curtain wall panels are past their useful life, thus compromising the building weather-tightness, and requiring more HVAC capacity than the existing mechanical HVAC systems can provide. Due to the inability to properly balance the system, the HVAC system is not meeting current needs and is performing well below requirements.

Project Scope. The University commissioned a professional mechanical consultant in 2018 to prepare a report and make remediation recommendations to address all FSA building HVAC issues. ISU approved the consultant's report including the following project scope and recommendations:

- 1. Evaluation and subsequent phased design of space programming with a concentration on laboratory and non-laboratory space.
- 2. Evaluation and subsequent upgrade of plumbing, electrical and mechanical systems including lab hoods, safety showers and eye wash stations.
- 3. Evaluation and subsequent renovation of HVAC systems including, but not limited, to air handling systems, VAV boxes, energy recovery systems, ductwork, and hydronic systems with a focus on energy conservation.
- 4. Removing all abandoned HVAC equipment from building/site.
- 5. Conversion and/or upgrade of building controls to a direct digital controls system.
- 6. Evaluation and replacement of the existing curtain wall system.
- 7. Evaluation and subsequent phased design of roof repair/replacement, including equipment screening, with a dedicated focus on energy conservation.
- 8. Asbestos abatement.
- 9. Building commissioning.

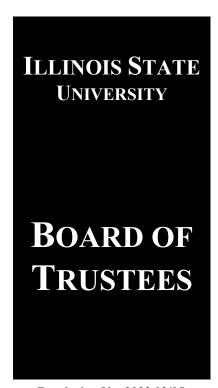
After completion of the report and acceptance of the consultant recommendations in 2018, the University submitted this capital renewal project request to the Illinois Board of Higher Education (IBHE) as the University's number one priority capital repair project addressing deferred maintenance needs on campus.

The State of Illinois, via the Capital Development Board (CDB), approved funding in 2021 for the FSA Building capital project to fix, repair, and upgrade the FSA HVAC and Building Envelope in the amount of \$7,107,000. In 2021, the CDB conducted a Quality Based Selection (QBS) process, with ISU's participation, and selected the team of Bailey Edwards Architects and IMEG Engineering to design the project. Project construction is expected to start in May 2023 and will be phased in over two to three summer-time frames to minimize class/lab instructional disruption.

Resource Requirements:

Construction	\$5,922,500
Design Fees	592,250
Contingency	592,250
Total Project Cost	\$7,107,000

Source of Funds: State of Illinois - Capital Development Board (CDB)



Resolution No. 2022.02/05
Authorization for West Campus
Pedestrian Bridge Replacement

Resolution

Whereas, the Illinois State University (ISU) campus is located in Normal, Illinois, and has three main land components totaling approximately 1,180 acres comprised of the historic Quad and adjacent areas, the Gregory Street property (former ISU Farm), and the ISU Farm in Lexington, and

Whereas, the "East Campus" main academic areas consists of 368 acres and is comprised of two major land areas; the main academic facilities and the historic Quad and peripheral areas located in the southeast quadrant bounded by Willow, Fell, Beaufort and Kingsley; and the "West Campus" northeast quadrant areas containing athletic, academic, residential and support areas bounded by Gregory, Main, College and Adelaide, and

Whereas, Sugar Creek is a water tributary of the Sangamon River and is the main federally controlled storm water drainage system bisecting the northwest quadrant of ISU's "West Campus" separating Cardinal Court Apartments, baseball, softball, and soccer fields from the rest of West Campus, and

Whereas, the existing ISU pedestrian connector bridge that allows students, faculty, staff, and visitors to safely walk across Sugar Creek is in structural failure and had to be recently closed permanently due to safety concerns, and

Whereas, this pedestrian bridge is the main crossing point on the West Campus between Gregory and Adelaide streets and needs to be replaced:

Therefore, be it resolved that the Board of Trustees authorizes funds to secure professional A&E services to design and construct a replacement pedestrian bridge projected at a cost not to exceed \$1,000,000.

Board Action on:			Postpone:
Motion by:			Amend:
Second by:			Disapprove:
Vote:	Yeas:Nays:		Approve:
			ATTEST: Board Action, February 18, 2022

Board of Trustees Illinois State University Authorization for West Campus Pedestrian Bridge Replacement

This item requests Board of Trustees approval to spend funds, not to exceed \$1,000,000, to professionally design, obtain necessary regulatory permits, and construct a replacement pedestrian bridge for the ISU West Campus that permits students, faculty, staff, and visitors to safely cross the Sugar Creek tributary that passes through ISU campus property.

Background – ISU's "West Campus" northeast quadrant areas contain athletic, academic, residential and support areas bounded by Gregory, Main, and Adelaide streets and College Avenue.

Sugar Creek is a federally controlled waterway and is a tributary of the Sangamon River. It is the main federally controlled storm water drainage system that bisects the northwest quadrant of ISU's West Campus separating Cardinal Court Apartments, baseball, softball, and soccer fields from the rest of ISU's West Campus.

The current pedestrian bridge was constructed over Sugar Creek in the 1980s to facilitate pedestrian access to activities on ISU property on both sides of the creek. The bridge has a steel structural support frame and a wood superstructure.

In the summer of 2021, ISU Facility Services staff discovered serious structural concerns on the pedestrian bridge. Facilities Services staff contracted with a structural engineer to investigate and report on the structural integrity and safety of the bridge. The structural engineering consultant determined the existing bridge is in structural failure. Furthermore, the structural engineer determined that the severity of the failure deemed the bridge unrepairable and recommended it be replaced. Subsequently, the pedestrian bridge was permanently closed.

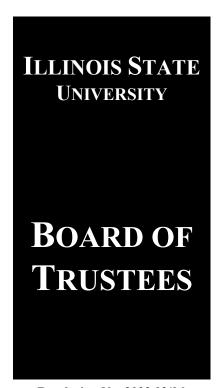
Justification – The pedestrian bridge represents the main pedestrian crossing point on the West Campus between Gregory and Adelaide streets. This bridge was heavily used by ISU students, faculty, staff, and visitors travelling from Cardinal Court Apartments, and the baseball, softball, and soccer fields to the rest of West Campus. With this bridge permanently closed, pedestrian traffic has been diverted to inconvenient crossing points on the north at Gregory Street and on the west at Adelaide Street.

Project Scope – The scope of the project will be to secure the necessary professional A&E services to design and construct a quality replacement for this pedestrian bridge that complies with all current applicable codes (i.e., ADA, IBC, etc.) and obtain all necessary permits from applicable regulatory authorities (i.e., FEMA, Army Corps of Engineers, Department of Natural Resources, etc.). The total cost is projected not to exceed \$1,000,000.

Resource Requirements:

Construction	\$	800,000
A/E Fees		100,000
Contingency	_	100,000
Total Project Cost – Not to Exceed	\$1	,000,000

Source of Funding: Institutional Resources



Resolution No. 2022.02/06
Authorization to Extend Contract
with Natural Gas Provider

Resolution

Whereas Illinois State University has successfully purchased natural gas in the deregulated market since 1985, and

Whereas, Illinois State University utilizes approximately five million therms of natural gas each year, and

Whereas, Illinois State University participated in the Illinois Public Higher Education Cooperative (IPHEC) Request for Proposal to select a natural gas provider, and

Whereas, the proposal submitted by Interstate Municipal Gas Company (IMGA) best meets the needs of Illinois State University, and

Whereas, Illinois State University currently operates under an agreement with IMGA for the procurement of natural gas and related services through June 30, 2027, and seeks to extend this agreement further into the future to allow for execution of strategic gas purchases, at fiscally prudent rates, to help mitigate natural gas price fluctuation risk:

Therefore, be it resolved that the Board of Trustees approves a contract extension with IMGA from July 1, 2027 through November 11, 2030, for the procurement of natural gas and related services.

Board Action on	:		Postpone:
Motion by:			Amend:
Second by:			Disapprove:
Vote:	Yeas:	Nays:	Approve:
			ATTEST: Board Action, February 18, 20

Board of Trustees Illinois State University Authorization to Extend Contract with Natural Gas Provider

Illinois State University currently receives its natural gas commodity services from Interstate Municipal Gas Company (IMGA), the University's commodity supplier since 2011. Nicor Gas, which serves as our Local Distribution Company (LDC), provides and maintains the distribution network that delivers the gas to the campus. Prior to natural gas deregulation in 1984, the University was required to purchase all of its natural gas services (transportation, distribution, and commodity) from Nicor Gas under the terms of the Nicor Gas tariff. With deregulation, the University can purchase the natural gas commodity from other suppliers while using Nicor Gas's distribution service. The Nicor Gas distribution service also provides the University access to storage volume in the Nicor Gas's storage fields. This storage service is regulated by the state with storage limits and specific rules for moving gas into and out of storage based on each customer's usage.

In FY2021, Illinois State consumed 5 million therms of natural gas at a cost of approximately \$2.5 million. In the last 10 years gas consumption has been reduced by over 15% due to considerable conservation efforts and is forecasted to continue to decrease, where practical, given continued sustainability and conservation efforts.

The cost of natural gas is market driven and therefore difficult to project for future years. By purchasing gas in the deregulated market, Illinois State is able to secure firm pricing at fiscally prudent rates for future years and mitigate the risk of market volatility.

The State IPHEC contract for natural gas services was rebid in November 2021 and awarded to IMGA, covering the periods, November 12, 2021 through November 11, 2030. This new contract extension will allow the University the flexibility, where fiscally prudent, to secure firm gas supply pricing through November 11, 2030. The University has currently secured firm pricing for the majority of gas forecasted to be consumed through June 30, 2024.

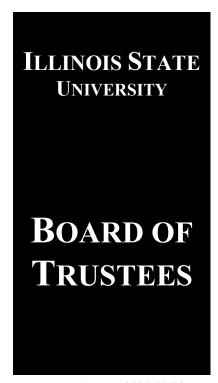
Resource Requirements

Estimated annual gas consumption costs: \$2,500,000

Source of Funding:

General Revenue Resources for Academic Instructional, Administrative, and Facilities Support Facilities

AFS System resources for all AFS System Activities and Bond Revenue Facilities, including Parking Structures



Resolution No. 2022.02/08
Contract for Milner Library
Journal Subscriptions

Secretary/Chairperson

Resolution

Whereas, the major periodical provider for Illinois State University's Milner Library is EBSCO Industries, and

Whereas, the Board of Trustees of Illinois State University authorized Milner Library to spend up to \$2,400,000 for journal subscriptions with EBSCO Industries for the previous fiscal years, and

Whereas, publisher prices have not increased nor are additional journal subscriptions or databases needed:

Therefore, be it resolved that the Board of Trustees authorizes spending of up to \$2,400,000 for renewal of journal subscriptions and purchase of direct databases with EBSCO Industries for FY2023 for Milner Library.

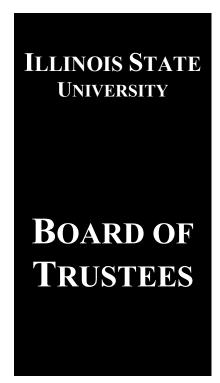
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Vote:	Yeas:	Nays:	Approve:
			ATTEST: Board Action, February 18, 2022

Board of Trustees Illinois State University Contract for Milner Library Journal Subscriptions

EBSCO Industries is the primary periodicals and electronic databases vendor for Milner Library. EBSCO provides volume discounts to the desired database and subscription services. Milner Library utilizes an exemption per Section 1-13(b) Exemptions (PA97-643) of the Procurement Code. Illinois State University Board of Trustees previously authorized Milner Library to spend up to \$2.4 million for journal subscriptions annually the past four fiscal years. The renewal for FY2023 is estimated at \$2.4 million.

The administration of Milner Library seeks Board of Trustees support for the journal subscriptions renewal with EBSCO Industries for \$2.4 million for FY2023 and future fiscal years with expenditures not to increase by more than 10% annually for additional services. This request for spending authority is for FY2023 with the option for three annual renewals. This will assure availability of the journals necessary to support quality programs and research at Illinois State University.

Source of Funding: General Revenue



Resolution No. 2022.02/09
Authorization for Alumni and Donor
Management System Agreement

Resolution

Whereas, the Division of University Advancement is committed to enhancing the image of Illinois State University, cultivating relationships with alumni, friends, and corporations, and securing private gift support, and

Whereas, the Division has utilized the same customer relationship management (CRM) system for 16 years to manage the data on nearly 400,000 records—including over 244,000 living alumni, and

Whereas, a modernized CRM would leverage integrated advancement solutions to help break down data silos, drive principle and major gifts, annual giving, and online fundraising, improve reporting and insights with data intelligence, personalize engagement, and steward longtime supporters, and

Whereas, the University Advancement team is focused on improving and modernizing strategies to build on the donor and alumni momentum in preparation for the next comprehensive campaign, and

Whereas, multiple vendors are required to accomplish the above:

Therefore, be it resolved that the Board of Trustees authorizes the University to enter into a one-year contract with three one-year options for renewal with Carahsoft, a software reseller that provides access to high quality information technology products and services, including BEP certified minority firms, at a total cost not to exceed \$2,998,000.

Board Action on:			Postpone:
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			ATTEST: Board Action, February 18, 2022

Board of Trustees Illinois State University Authorization for Alumni and Donor Management System Agreement

The Illinois State University Advancement Division has selected a new set of software products to build and enhance relationships with alumni, friends, corporations, and foundations to achieve the engagement and fundraising priorities of the University. Current software that supports these efforts has become outdated, with limited growth capabilities and stability, and would be restrictive in the next capital campaign. The new software products are built around the Salesforce CRM system and provide state-of-the-art capabilities for relationship development and management, online giving, donation processing, event management, intelligent mass communication, social media insight and automation, university systems' integration, reporting, and analytics.

Four vendors are needed for University Advancement's software products, implementation, and training services.

- 1) <u>Salesforce</u> provides the core CRM system that the other integrated products are built upon, as well as communication and social media tools. Annual license cost not to exceed: \$360,000
- 2) <u>UCInnovation</u> software is used for gift processing, prospect management, alumni record maintenance, and online giving; they would additionally provide the conversion services between the old CRM and new system. UCInnnovation is Business Enterprise Program (BEP) certified and would account for over 36% of the contract. Onetime conversion and implementation costs not to exceed: \$861,000 with the annual license costs not to exceed: \$97,000
- 3) Blackthorn provides an event management platform. Annual license cost not to exceed: \$25,000
- 4) <u>OffPrem Technology</u> helps implement and train staff on the Salesforce intelligent mass communication and social media insight products. Onetime cost not to exceed: \$51,000.

Contracts for the above licenses and services will be facilitated through an existing Illinois Public Higher Education Cooperative (IPHEC) award with Carahsoft. Carahsoft's contract management fee will not exceed \$158,000.

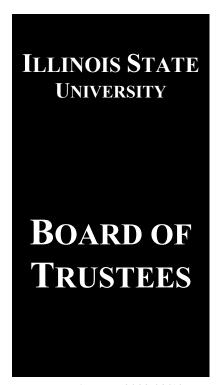
The Illinois State University Advancement Division requests authority to contract with Carahsoft, for up to a four-year period, at a total cost not to exceed \$2,998,000.

Project Cost Summary

One-time installation and services costs	\$1,070,000
Total annual license costs over 4-year term - \$562,000 per year	\$1,928,000
Total project costs over 4-year term – not to exceed	\$2,998,000

The new system is projected to be placed into production in the Spring of 2024.

Source of Funds: General Revenue Resources and University Advancement Reserves



Resolution No. 2022.02/10

Authorization to Name

Hancock Stadium Club

Resolution

Whereas, the Board of Trustees, as authorized by the Board of Trustees Governing Document, Section C, Policies, Subsection IV-C, Naming of Facilities, shall approve the naming of all facilities at the University, and

Whereas, the Hancock Stadium Club is located on the third floor of Hancock Stadium, and

Whereas, Tom and Kay Cross and Dave and Jane Kruger have committed cash gifts to Illinois State University, and have admiration for former Deputy Director of Athletics Aaron Leetch and

Whereas, the University Naming Committee has recommended, and President Kinzy has endorsed the recommendations as described herein:

Therefore, be it resolved that the Board of Trustees in regular meeting assembled, approves naming the Hancock Stadium Club located on the third floor of Hancock Stadium the "Aaron Leetch Stadium Club" in recognition of the financial gifts in support of Illinois State University and Redbird Athletics.

Board Action on:	
Second by: Disapprove:	
Vote: Yeas: Nays: Approve:	

Board of Trustees Illinois State University Authorization to Name Hancock Stadium Club

Illinois State Athletics respectfully requests the Hancock Stadium Club, located on the third floor of Hancock Stadium, be named the Aaron Leetch Stadium Club.

The Hancock Stadium Club is a 5,500 square foot premium area that is used for a wide variety of events throughout the year. Home to Illinois State Football, Illinois State Athletics hosts a variety of additional events at the Hancock Stadium Club when the team is on the road and out of season. Welcoming more than 500 guests for each football game and countless others for wedding receptions, rehearsal dinners, business meetings, social events, parties and celebrations, formals, and more, this space accommodates both the campus and the community year-round.

The naming of the Hancock Stadium Club would honor former Deputy Director of Athletics Aaron Leetch, who tragically passed away in the April 7, 2015, plane crash that claimed his life and the lives of ISU Associate Head Basketball Coach Torrey Ward, Jason Jones, Andy Butler, Terry Stralow, Scott Bittner, and Tom Hileman. At the time of his passing, Aaron was serving as the main fundraiser for Illinois State Athletics and was responsible for the vision behind the Hancock Stadium Renovation and the addition of the club space. Building relationships with donors, student-athletes, and campus partners, Aaron was widely regarded for his passion for Illinois State Athletics. Serving as a sports administrator, senior staff member, fundraiser, and leader within the Illinois State community, Aaron's impact was immeasurable, and he often talked about how much he loved working in the club and suites on Redbird Football gamedays.

Tom and Kay Cross and Dave and Jane Kruger have each pledged a six-figure gift towards the completion of the Indoor Practice Facility for Redbird Athletics. Their desire to support Redbird Athletics has been fueled by their relationship with Aaron and their understanding of his passion for Illinois State and his desire to continue to elevate the facilities and overall department through securing private funds from donors. Early conversations with Aaron about Hancock Stadium and the Indoor Practice Facility led both the Cross' and Kruger's to make multiple major gifts to create a permanent space to honor the legacy of Aaron Leetch and his commitment to improving Illinois State.